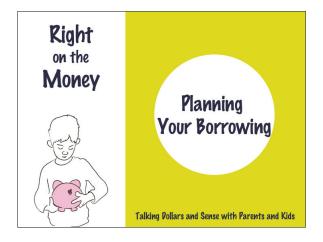
Lesson 4 Presentation





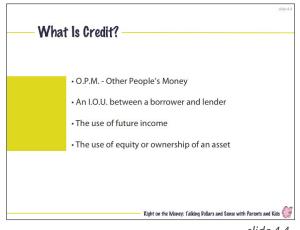
slide 4.1



slide 4.2



slide 4.3

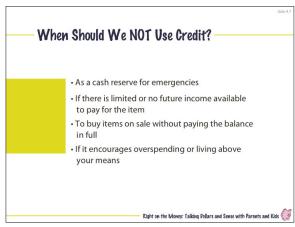


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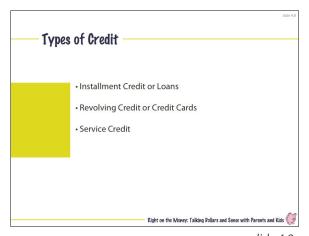
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slide 4.6

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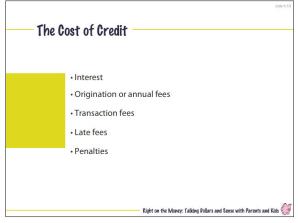
Sources of Credit

Banks and Credit Unions
Financial Services/Finance Companies
Pawn Shops
Tax Preparation Services
Payday Lenders

Right on the Money: Talking Pollars and Sense with Parents and Kids

slide 4.8

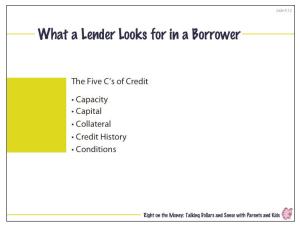
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slide 4.13



• Trans Union
• Equifax
• Experian

slide 4.14

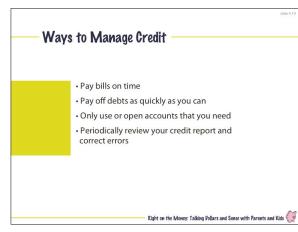
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slide 4.17





slide 4.19

Credit Concerns

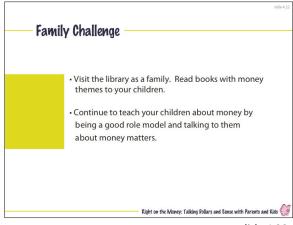
Avoid companies that advertise they can easily repair or fix your credit problems for a fee
Avoid credit monitoring services
Seek assistance from a reputable non-profit credit counseling service that is a member of the National Foundation for Credit Counseling

Right on the Money: Talking Follars and Sonse with Parents and Kids

slide 4.20



slide 4.21



slide 4.22



slide 4.23





The Truth-in-Lending Act is aimed at promoting the informed use of consumer credit by requiring disclosures about terms and costs.

SAMPLE TRUTH-IN-LENDING DISCLOSURE STATEMENT

(THIS IS NEITHER A CONTRACT NOR A COMMITMENT TO LEND)

Applicants:
Property Address:
Application No:

Because you may be paying points and other fees, the APR disclosed is often higher than the interest rate on your loan. The APR can be compared to other loans to give you a fair method of comparing prices.

Prepared By:

Date Prepared:

The mortgage amount minus prepaid finance charges (loan origination fees, points, adjusted interest and initial mortgage insurance premium) and any required balance. It represents a net figure to allow you to accurately assess the amount of credit actually provided.

ANNUAL		FINAN	<u>^</u>	AMOUN	IT A		TOTAL OF PA	VMENTO	
		1		AMOUN			IOTAL OF PA	ATWENTS) The estimated
PERCENTAGE RATE The cost of your credit as a rate			ar amount the		The amount you will have paid after making all payments as scheduled		ıg all	total amount you will have paid, including princi- pal, interest, pre- paid finance charges and	
	%	\$	\	\$			\$		mortgage insu
REQUIRED DEPOSIT: PAYMENTS: Your paym Number of Payments Amo		•	\	not take into a	ccount your i	required de		When	ance, if you ma minimum pay- ments for the entire loan teri
		Payments Are Due	Payments	Payments**	Payments Are Due	Payments		Payment Are Due	
Principal, interest and mortgage insurance if applicable. DEMAND FEATURE: Th	is obligatio		interest paymenthe loan, the and paid at closing, and any other of the lender.	. 4	Define princip and pa	oal and intere nyable on den			
CREDIT LIFE/CREDIT DIS	sign and a	gree to pa			/ insurance a	re not requ	ired to obtain cre	edit, and w	ill
	Premium	Signature							1 1
Credit Life			dit life insurance		Signature:				-
Credit Disability			dit disability insu		Signature:				-
Credit Life and Disability INSURANCE: The following	a inquirono		dit life and disab		Signature:				ا ا
	Credit disa		Property insu		od insurance	•			
You may obtain the insuran		-		•		.			
If you purchase prop SECURITY: You are giving The goods or property be	a security	interest in	ı:	editor you will p ty you already	•	101 & 01	ne year term.		
				gal documents (n ch will be charged		d of			
LATE CHARGE: If a paymon			Defines wheth part or all of t	he loan in advand	harged and if yo	schedule. If	ligible for a refund you are not entitled ey loaned to you. \	to a refund,	you will
			charges and a	any interest alread	dy paid are gene	erally not refu	ndable. If you pay	the loan off e	
		-			amount of the f	inance charg	es shown on the di	sciosure.	ı
may will not be	entitled to	a retund o	· ·	inance charge.					
ASSUMPTION: Someone b may may, subje			← another	whether or not the buver. where the assume the ren	buver "assume	es" all outsta		e to	
may may, subje See your contract documen			•		•		J	ıll before th	ie
scheduled date and prepay					, adiadii, a	,		20.010 11	
					//f!: I-I-V	la colo a constituidad a	property taxes and in		

THE UNDERSIGNED ACKNOWLEDGES RECEIVING A COMPLETED COPY OF THIS DISCLOURE.

(Applicant) (Date) (Lender) (Date)

Lenders are required by law to provide the information on this statement in a timely manner. Your signature merely indicates that you received this information and does not obligate you or the lender in any way.

Handout 4.2 The Five C's of Credit Worksheet -

the space below to make notes about the "5 C's" of c	redit.
Capacity	
○ Capital	
 Collateral 	
Character	
Conditions	



Handout 4.3 Credit Reporting Agencies

O Below is the contact information for the three major consumer credit reporting agencies.

Equifax

P.O. Box 740241 Atlanta, GA 30374-0241 800-685-1111 http://www.equifax.com

Experian

P.O. Box 2002 Allen, Texas 75013 888-322-5583 http://www.experian.com

TransUnion

P.O. Box 1000 Chester, PA 19022 800-888-4213 http://www.transunion.com





For Consumers



FEDERAL TRADE COMMISSION FOR THE CONSUMER

www.ftc.gov ■ 1-877-ftc-help

September 2005

Your Access to Free Credit Reports

The Fair Credit Reporting Act (FCRA) requires each of the nationwide consumer reporting companies – Equifax, Experian, and TransUnion – to provide you with a free copy of your credit report, at your request, once every 12 months. The FCRA promotes the accuracy and privacy of information in the files of the nation's consumer reporting companies. The Federal Trade Commission (FTC), the nation's consumer protection agency, enforces the FCRA with respect to consumer reporting companies.

A credit report includes information on where you live, how you pay your bills, and whether you've been sued, arrested, or filed for bankruptcy. Nationwide consumer reporting companies sell the information in your report to creditors, insurers, employers, and other businesses that use it to evaluate your applications for credit, insurance, employment, or renting a home.

Here are the details about your rights under the FCRA and the Fair and Accurate Credit Transactions (FACT) Act, which established the free annual credit report program.

Q: How do I order my free report?

A: The three nationwide consumer reporting companies have set up a central website, a toll-free

telephone number, and a mailing address through which you can order your free annual report.

To order, visit **annualcreditreport.com**, call 1-877-322-8228, or complete the Annual Credit Report Request Form and mail it to: Annual Credit Report Request Service, P.O. Box 105281, Atlanta, GA 30348-5281. The form is on the back of this brochure; or you can print it from

ftc.gov/credit. Do not contact the three nationwide consumer reporting companies individually. They are providing free annual credit reports only through **annualcreditreport.com**, 1-877-322-8228, and Annual Credit Report Request Service, P.O. Box 105281, Atlanta, GA 30348-5281.

You may order your reports from each of the three nationwide consumer reporting companies at the same time, or you can order your report from each of the companies one at a time. The law allows you to order one free copy of your report from each of the nationwide consumer reporting companies every 12 months.

A WARNING ABOUT "IMPOSTER" WEBSITES

Only one website is authorized to fill orders for the free annual credit report you are entitled to under law – **annualcreditreport.com**. Other websites

that claim to offer "free credit reports," "free credit scores," or "free credit monitoring" are not part of the legally mandated free annual credit report program. In some cases, the "free" product comes with strings attached. For example, some sites sign you up for a supposedly "free" service that converts to one you have to pay for after a trial period. If you don't cancel during the trial period, you may be unwittingly agreeing to let the company start charging fees to your credit card.

Some "imposter" sites use terms like "free report" in their names; others have URLs that purposely misspell **annualcreditreport.com** in the hope that you will mistype the name of the official site. Some of these "imposter" sites direct you to other sites that try to sell you something or collect your personal information.

annualcreditreport.com and the nationwide consumer reporting companies will not send you

an email asking for your personal information. If you get an email, see a pop-up ad, or get a phone call from someone claiming to be from **annualcreditreport. com** or any of the three nationwide consumer reporting companies, do not reply or click on any link in

the message. It's probably a scam. Forward any such email to the FTC at **spam@uce.gov**.

Q: What information do I need to provide to get my free report?

A: You need to provide your name, address, Social Security number, and date of birth. If you have moved in the last two years, you may have to provide your previous address. To maintain the security

of your file, each nationwide consumer reporting company may ask you for some information that only you would know, like the amount of your monthly mortgage payment. Each company may ask you for different information because the information each has in your file may come from different sources.

Q: Why do I want a copy of my credit report?

A: Your credit report has information that affects whether you can get a loan – and how much you will have to pay to borrow money. You want a copy of your credit report to:

- make sure the information is accurate, complete, and up-to-date before you apply for a loan for a major purchase like a house or car, buy insurance, or apply for a job.
- help guard against identity theft. That's when someone uses your personal information

Only one website is

authorized to fill orders for

the free annual credit report

you are entitled to under law

- annualcreditreport.com.

like your name, your
Social Security number, or
your credit card number
to commit fraud. Identity
thieves may use your
information to open a new
credit card account in your
name. Then, when they don't
pay the bills, the delinquent
account is reported on your

credit report. Inaccurate information like that could affect your ability to get credit, insurance, or even a job.

Q: How long does it take to get my report after I order it?

A: If you request your report online at **annualcreditreport.com**, you should be able to access it immediately. If you order your report by

calling toll-free 1-877-322-8228, your report will be processed and mailed to you within 15 days. If you order your report by mail using the Annual Credit Report Request Form, your request will be processed and mailed to you within 15 days of receipt.

Whether you order your report online, by phone, or by mail, it may take longer to receive your report if the nationwide consumer reporting company needs more information to verify your identity.

There also may be times when the nationwide consumer reporting companies receive a high volume of requests for credit reports. If that happens, you

may be asked to re-submit your request. Or, you may be told that your report will be mailed to you sometime after 15 days from your request. If either of these events occurs, the nationwide consumer reporting companies will let you know.

If you request your report
online at
annualcreditreport.com,
you should be able to access it
immediately.

Q: Are there any other situations where I might be eligible for a free report?

A: Under federal law, you're entitled to a free report if a company takes adverse action against you such as denying your application for credit, insurance, or employment and you ask for your report within 60 days of receiving notice of the action. The notice will give you the name, address, and phone number of the consumer reporting company. You're also entitled to one free report a year if you're unemployed and plan to look for a job within 60 days; if you're on welfare; or if your report is inaccurate because of fraud, including identity theft. Otherwise, a consumer reporting company may charge you up to

\$9.50 for another copy of your report within a 12-month period.

To buy a copy of your report, contact:

- Equifax: 800-685-1111; www.equifax.com
- Experian: 888-EXPERIAN (888-397-3742); www.experian.com
- Trans Union: 800-916-8800;

www.transunion.com

Under state law, consumers in Colorado, Georgia, Maine, Maryland, Massachusetts, New Jersey, and Vermont already have free access to their credit reports.

Q: Should I order a report from each of the three nationwide consumer reporting companies?

A: It's up to you. Because nationwide consumer reporting companies get their information from different sources, the information in your report from one company may not reflect

all, or the same, information in your reports from the other two companies. That's not to say that the information in any of your reports is necessarily inaccurate; it just may be different.

Q: Should I order my reports from all three of the nationwide consumer reporting companies at the same time?

A: You may order one, two, or all three reports at the same time, or you may stagger your requests. It's your choice. Some financial advisors say staggering your requests during a 12-month period may be a good way to keep an eye on the accuracy and completeness of the information in your reports.

Q: What if I find errors – either inaccuracies or incomplete information – in my credit report?

A: Under the FCRA, both the consumer reporting company and the information provider (that is, the person, company, or organization that provides information about you to a consumer reporting company) are responsible for correcting inaccurate or incomplete information in your report. To take full advantage of your rights under this law, contact the consumer reporting company and the information provider.

1. Tell the consumer reporting company, in writing, what information you think is inaccurate.

Consumer reporting companies must investigate the items in question – usually within 30 days – unless they consider your dispute

frivolous. They also must forward all the relevant data you provide about the inaccuracy to the organization that provided the information. After the information provider receives notice of a dispute from the consumer reporting company, it must investigate, review the relevant information, and report the results back to the consumer reporting company. If the information provider finds the disputed information is inaccurate, it must notify all three nationwide consumer reporting companies so they can correct the information in your file.

When the investigation is complete, the consumer reporting company must give you the written results and a free copy of your report if the dispute results in a change. (This free report does not count as your annual free report under the FACT

Act.) If an item is changed or deleted, the consumer reporting company cannot put the disputed information back in your file unless the information provider verifies that it is accurate and complete. The consumer reporting company also must send you written notice that includes the name, address, and phone number of the information provider.

2. Tell the creditor or other information provider in writing that you dispute an item. Many providers specify an address for disputes. If the

provider reports the item to a consumer reporting company, it must include a notice of your dispute. And if you are correct – that is, if the information is found to be inaccurate – the information provider may not report it again.

Tell the consumer reporting company, in writing, what information you think is inaccurate.

Q: What can I do if the consumer reporting company or information provider won't correct the information I dispute?

A: If an investigation doesn't resolve your dispute with the consumer reporting company, you can ask that a statement of the dispute be included in your file and in future reports. You also can ask the consumer reporting company to provide your statement to anyone who received a copy of your report in the recent past. You can expect to pay a fee for this service.

If you tell the information provider that you dispute an item, a notice of your dispute must be included any time the information provider reports the item to a consumer reporting company.

Q: How long can a consumer reporting company report negative information?

A: A consumer reporting company can report most accurate negative information for seven years and bankruptcy information for 10 years. There is no time limit on reporting information about criminal convictions; information reported in response to your application for a job that pays more than

\$75,000 a year; and information reported because you've applied for more than \$150,000 worth of credit or life insurance. Information about a lawsuit or an unpaid judgment against you can be reported for

seven years or until the statute of limitations runs out, whichever is longer.

Q: Can anyone else can get a copy of my credit report?

A: The FCRA specifies who can access your credit report. Creditors, insurers, employers, and other businesses that use the information in your report to evaluate your applications for credit, insurance, employment, or renting a home are among those that have a legal right to access your report.

Q: Can my employer get my credit report?

A: Your employer can get a copy of your credit report only if you agree. A consumer reporting company may not provide information about you to your employer, or to a prospective employer, without your written consent.

FOR MORE INFORMATION

The FTC works for the consumer to prevent fraudulent, deceptive and unfair business practices in the marketplace and to provide information to help consumers spot, stop, and avoid them. To

learn more about credit issues and protecting your personal information, visit **ftc.gov/credit**.

To file a complaint or to get free information on other consumer issues, visit **ftc.gov** or call toll-free, 1-877-FTC-HELP (1-877-382-4357); TTY: 1-866-653-4261. The FTC enters Internet, telemarketing, identity theft and other fraud-related complaints into Consumer Sentinel, a secure online database available to hundreds of civil and criminal law enforcement agencies in the U.S. and abroad.

Federal Trade Commission
Bureau of Consumer Protection
Office of Consumer and Business Education

Your employer can get a

copy of your credit report

only if you agree.







Annual Credit Report Request Form

You have the right to get a free copy of your credit file disclosure, commonly called a credit report, once every 12 months, from each of the nationwide consumer credit reporting companies - Equifax, Experian and TransUnion.

For instant access to your free credit report, visit www.annualcreditreport.com.

For more information on obtaining your free credit report, visit www.annualcreditreport.com or call 1-877-322-8228.

Use this form if you prefer to write to request your credit report from any, or all, of the nationwide consumer credit reporting companies. The following information is required to process your request. **Omission of any information may delay your request.**

Once complete, fold (do not staple or tape), place into a #10 envelope, affix required postage and mail to:

Annual Credit Report Request Service P.O. Box 105281 Atlanta, GA 30348-5281.

Please use a Black or Blue Pen and write yo				o sides of the boxes like to 0 1 2 3 4 5	
Social Security Number: Date of Birth:					
		onth /	Day /	Year	
Fold Here				Fold He	ere
First Name				M.I.	
Last Name					JR, SR, III, etc.
Current Mailing Address:					
House Number Street Nam	ne				
Apartment Number / Private Mailbox		For Puer	to Rico Only: Print	t Urbanization Name	
City			State	ZipCode	
Durania va Mailina Addusas (as	manlata ambaif at		:::::::::::::::::::::::::::::::::::::::	for loss than to.	
Previous Mailing Address (co	mplete only if at o	current ma	lling address	for less than tw	o years):
House Number Street Name Fold Here	ne 			Fold H	ere
				1 1 1	
Apartment Number / Private Mailbox For Puerto Rico Only: Print Urbanization Name					
City			State	ZipCode	,
Shade Circle Like This \rightarrow \bigcirc Not Like This \rightarrow \bigotimes \circlearrowleft	I want a credit report each that you would receive): Equifax Experiar TransUr	like to	reasons, yo report to ind the last fou	if, for security ou want your credit clude no more than r digits of your urity Number.	

If additional information is needed to process your request, the consumer credit reporting company will contact you by mail.

Your request will be processed within 15 days of receipt and then mailed to you.



Handout 4.5 Conversation Starters - Borrowing Money

- Ask your child to help him/her reflect on or recall what they did during their lesson. Also talk with your child about spending money. Can't think of what to say? Consider these questions:
 - 1. Did you borrow money or things from other people when you were a teenager or a young adult? If yes, what kind of things did you borrow and why? When did you return the item or pay back the lender?
 - 2. Do you like to borrow today? Why or why not?
 - 3. Have you ever loaned something to someone and then regretted making the loan? Please explain.
 - 4. How did you feel the first time you borrowed money?
 - 5. Did your parents ever talk to you about borrowing money? What was it like for them to borrow?

As a fun alternative

Out out the questions below and place them in a jar (or other container). Then have your child pull one of the questions from the jar. Read the question and answer it, trying to initiate a short conversation that expands on the question.

Did you borrow money or things from other people when you were a teenager or a young adult? If yes, what kind of things	How did you feel the first time you borrowed money?				
did you borrow and why? When did you return the item or pay back the lender?	Did your parents ever talk about borrowing money? What was it like for them to borrow?				
Do you like to borrow today? Why or why not?					
Have you ever loaned something to someone and then regretted making the loan? Please explain.					



Handout 4.6 Conversation Starters - Country Bear's Good Neighbor —

- O Use the following questions about *Country Bear's Good Neighbor* to start a conversation with your child about borrowing money.
 - For child: What would you do if you had a friend like Country Bear who borrowed items that he knew he needed, like apples for a cake?
 - For parent: What would you do if your friends borrowed money and did not repay you when they said they would?
 - For parent: Some people never loan money to family or friends because they think it will make them angry with each other. What do you think about that? Do you think the girl would have been angry with Country Bear if she hadn't lent him things?
 - For child: What are some nice ways to tell your friends that some items you own are not for loan?

As a fun alternative

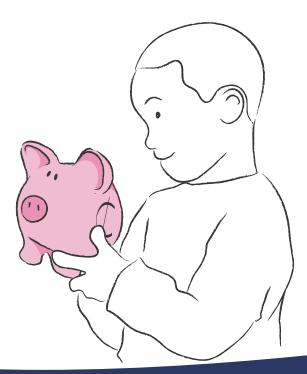
Out out the questions below and place them in a jar (or other container). Then have your child pull one of the questions from the jar. Read the question and answer it, trying to initiate a short conversation that expands on the question. If the question is for your child, have them answer the question.

What would you do if you had a friend like Country Bear who borrowed items that he knew he needed, like apples for a cake?	What would you do if your friends borrowed money and did not repay you when they said they would?
What are some nice ways to tell your friends that some items you own are not for loan?	Some people never loan money to family or friends because they think it will make them angry with each other. What do you think about that? Do you think the girl would have been angry with Country Bear if she hadn't lent him things?



Handout 4.7 Everyday Ways to Teach Kids about Borrowing Money-

- If your child wants to borrow money for a special purchase, write an IOU. When you return home, the IOU can be used to remind them they owe you money and help reinforce the importance of repaying money that is borrowed.
- As a lesson, charge your child interest for money you loan them temporarily. If you are shopping and your child asks for money to make a special purchase, tell them that any money you give them will be subject to a finance charge. For example, if they borrowed \$5.00. Perhaps they would have to repay you \$5.25. This will teach them to plan ahead and that borrowing has costs.
- If your child has money to spare, borrow from him/her when you need some cash. Write an IOU for it and pay interest when you repay it. Thank him/her for being your "bank."
- If your child witnesses you borrowing something from a neighbor, make sure they see you returning the item as promised.







Handout 4.8 Lesson Evaluation - Planning Your Borrowing

O Circle the appropriate number to indicate your level of knowledge of the following topics **BEFORE** the session and **AFTER** the session.

Lesson Evaluation	В	efore th	ne Sessio	on	After the Session			
	Very Little	Some	Quite a Bit	A Lot	Very Little	Some	Quite a Bit	A Lot
The major types and sources of credit.	1	2	3	4	1	2	3	4
When and when not to use credit.	1	2	3	4	1	2	3	4
The Five C's of Credit.	1	2	3	4	1	2	3	4
What information is on my credit report?	1	2	3	4	1	2	3	4
How to get a free copy of my credit report.	1	2	3	4	1	2	3	4
Ways to manage credit.	1	2	3	4	1	2	3	4

1.	. As a result of this program, please indicate any actions you have already taken to teach your child about money.
	I have talked to my child about money. Yes No
	I have tried one of the everyday ways to teach my child about money. Yes No
	Other:
2.	. As a result of this session, to what extent do you feel better able to borrow money wisely?
	Very Little Some Quite a Bit A Lot
3.	. Do you plan to use any strategies presented to help you manage your credit?
	No Maybe Yes
	If yes, what do you plan to use?
4.	. How likely are you to share the information discussed today with others?
	UnlikelySomewhat UnlikelySomewhat LikelyVery Likely
5.	. Comments or suggestions:
	(Ontional) Namo E mail

